

**Item 1- Cover Page**

John B. Robinson, III

Financial Management, Inc.

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**This Brochure Supplement provides information about John Robinson that supplements the Financial Management, Inc.'s ("FMI") Brochure. You should have received a copy of that Brochure. Please contact Harold Grubbs, President, if you did not receive Financial Management, Inc.'s Brochure or if you have any questions about the contents of this supplement.**

**Additional information about John Robinson is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

**Item 2- Educational Background and Business Experience**

JOHN B. ROBINSON, III, AIF<sup>®</sup>, CFP<sup>®</sup>, CQF

BORN: 1949

**EDUCATION:**

- Graduated from Louisiana Tech University in 1971 with a B.S. in Physics.
- Graduated from the University of Texas at Dallas in 1981 with a M.S. in Management (Operations Research and Finance).

**BUSINESS BACKGROUND:**

- Investment Adviser Representative with Financial Management, Inc. from 11/1986 to present.
- Operations Analysis Manager with University of Arkansas for Medical Sciences from 07/1996 to 01/2021.

## **Accredited Investment Fiduciary® (AIF®)**

The AIF Designation certifies that the recipient has specialized knowledge of fiduciary standards of care and their application to the investment management process. To receive the AIF Designation, the individual must meet prerequisite criteria based on a combination of education, relevant industry experience, and/or ongoing professional development, complete a training program, successfully pass a comprehensive, closed-book final examination under the supervision of a proctor and agree to abide by the Code of Ethics and Conduct Standards. In order to maintain the AIF Designation, the individual must annually attest to the Code of Ethics and Conduct Standards and accrue and report a minimum of six hours of continuing education. The Designation is administered by the Center for Fiduciary Studies, the standards-setting body of fi360.

## **CFP® – Minimum Qualifications**

Prerequisites/Experience Required: Candidate must meet the following requirements:

- A bachelor's degree (or higher) from an accredited college or university, and
- 3 years of full-time personal financial planning experience

Educational Requirements: Candidate must complete a CFP-board registered program, or hold one of the following:

- CPA
- ChFC
- Chartered Life Underwriter (CLU)
- CFA
- Ph.D. in business or economics
- Doctor of Business Administration
- Attorney's License

Examination Type: CFP Certification Examination

Continuing Education/Experience Requirements: 30 hours every 2-years

## **Certificate in Quantitative Finance – Minimum Qualifications**

### 1. The requirements for obtaining the designation

The CQF program requires a qualifying pre-examination in mathematics; attendance in person (London UK) or by interactive web video in one three-hour lecture each week for six months; from 15 to 30 study and research hours per week; six module exams, approximately three hours each and at monthly intervals; and a software design project. Recent Ph.D. recipients in mathematics and physics tended to the

low end for study and research time, recent MBA/M.S. recipients and those of us who had graduated many years ago tend to require much longer times.

A passing score of 75% on a pre-examination covering math topics from calculus, differential equations, probability, and statistics is required for admission to the CQF program.

Weekly lectures cover graduate-level topics in finance including modern portfolio theory, portfolio risk management, modeling techniques, value at risk (VaR), option strategies and pricing, hedge fund risk, design of derivatives, and many other topics. Errors and failure modes of each topic are also covered.

At the end of each monthly module, a three-hour examination is administered and a grade of 65% is required to demonstrate mastery of the subject material. A final project requiring design of a major software project written in Visual Basic or C++ is also required. My project was the design of an Excel spreadsheet with Visual Basic for Applications as the underlying calculation engine to solve multiple variants of the Black Scholes options pricing model using Monte Carlo simulation with variation of Monte Carlo input parameters.

2. The organization providing the education and testing for this certification.

The CQF program was originally designed by Dr. Paul Wilmott, founder and former Director of the Centre for Mathematical Finance at Oxford University. The program is now taught at the offices of Fitch Learning, [www.fitchlearning.com](http://www.fitchlearning.com), London, UK, and are provided globally via interactive web video to distance delegates. Fitch Learning is recognized by UK's Financial Service Authority, CFA Institute and other organizations as a financial education provider, and is a approved training center for CFA, CFQ, and FRM certifications; FSA and FINRA (7city/Knopman) exams; and UK accounting and law CE .

3. The continuing education requirements for maintaining this certification.

Similar to the CFA program, continuing education is voluntary. Unlike the CFA, alumni of the CQF designation receive free continuing education classes for life. Between 30 to 60 hours of advanced CE courses are created by the CQF faculty and outside lecturers each year and are made available to CQF alumni.

4. The methods used by the certifying organizations for monitoring and disciplining recipients for improper or unethical conduct.

The CQF is a designation of academic specialization, rather than a professional designation monitored by a SRO. Many MBAs and Ph.D.s in physics, mathematics, and finance have completed the CQF as evidence of sub-specialization in quantitative finance and risk management. Monitoring and discipline is left up to the CQF delegates' employers and their national regulatory bodies.

### **Item 3- Disciplinary Information**

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

### **Item 4- Other Business Activities**

Mr. Robinson does not have any other business activities outside of his role with Financial Management, Inc.

### **Item 5- Additional Compensation**

Mr. Robinson does not receive any compensation from third parties for providing investment advice.

### **Item 6 - Supervision**

Mr. Robinson is supervised by Harold Grubbs, President of FMI. Mr. Robinson's client accounts are subject to regular review and verification that asset balances are being managed in accordance with a client's investment guidelines. Harold Grubbs can be reached at 10809 Executive Center Drive, Suite 204, Little Rock, AR 72211. Telephone number: 501-227-7400.